ivanti One

The Ivanti One Program

The Ivanti One program unites a diverse array of complementary technologies and esteemed technology providers, empowering users with leading-edge IT systems, security, service, and asset management solutions. Tailored to facilitate swift development, testing, marketing, and sales of integrated solutions, this program equips members with invaluable resources to enhance market presence and attract new clientele, propelling business expansion.

Participants in the Ivanti One program demonstrates a proven capacity for integration or compatibility with Ivanti products. For a comprehensive overview of active Technology Alliance Partners, along with pertinent details and additional resources, please visit the Ivanti One partner website. Partners unlock a spectrum of program benefits commensurate with their level of engagement.

Who Does this Program Benefit?

Typically, Tech alliance partners, and ISV's who look to expand their solution capabilities through integrations designed to solve incremental use cases, improve customer retention, revenue, brand credibility and seamless end-to-end customer experience.

Benefits for a Registered Partner

As a registered partner in the Ivanti One program, ISV partners embark on a journey of collaboration and mutual success with Ivanti. Registration signifies a commitment to working alongside Ivanti to deliver innovative solutions to customers worldwide.

Registered partners benefit from a suite of resources and support mechanisms designed to accelerate their integration journey and enhance their market presence. Gain access to NFR licenses, App Wrapping capabilities, and software repositories. Get access to Ivanti Developer Hub to discover, learn and connect to Ivanti product APIs for seamless integration and tap into Ivanti forums and community website for a wealth of knowledge, How-To articles and more. Furthermore, registered partners enjoy the privilege of listing their solutions in the prestigious Ivanti Marketplace, providing increased visibility and exposure to potential customers. Additionally, registered partners receive invitations to Ivanti events and sponsorships opportunities to enable business outreach and expansion, facilitate networking and collaboration with the Ivanti ecosystem.

Benefits for a Certified Partner

Certified Ivanti partners gain access to an enhanced array of support services aimed at validating their integrations and amplifying their solution's market presence among Ivanti's global customer base. Certified partners benefit from co-marketing initiatives, including opportunities for press releases, participation in webinars as presenters, invitations to sponsor select customer events, solution summits, spotlights in regional Sales Syncs, and potential exposure at various events throughout the year. Moreover, certified partners are introduced to the Ivanti reseller channel, unlocking further avenues for business growth and expansion. As joint objectives are achieved and revenue growth is realized through collaboration with the Ivanti customer base, certified partners become eligible for other advanced levels with in the program, such as license-in (OEM) opportunities. By attaining certification and actively engaging with the Ivanti ecosystem, partners position themselves for continued success and mutual growth within the dynamic IT landscape.

Next Step

If you're a technology company and are interested in joining this program, or if you have questions about partner integration, please contact us. We ask that you fill the form and submit your request at https://www.ivanti.com/lp/partners/partner-program. The Ivanti One team will be in contact to discuss your individual company strategy and solutions.

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About Ivanti

Ivanti elevates and secures Everywhere Work so that people and organizations can thrive. We make technology work for people, not the other way around. Today's employees use a wide range of corporate and personal devices to access IT applications and data over multiple networks to stay productive, wherever and however they work. Ivanti is the only technology company that finds, manages and protects every IT asset and endpoint in an organization. Over 40,000 customers, including 88 of the Fortune 100, have chosen Ivanti to help them deliver an excellent digital employee experience and improve IT and security team productivity and efficiency. At Ivanti, we strive to create an environment where all perspectives are heard, respected and valued and are committed to a more sustainable future for our customers, partners, employees and the planet. For more information, visit ivanti.com

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